STANDARD AGREEMENT

This agreement is between

...........................................................(Student(s)).

...Berit Irene Helgheim................. (Faculty Advisor at Molde University College),

...Rainpower Norge AS......................... (Company/Institution),
And Molde University College/MSc Logistics Program Coordinator, concerning the
use of specifications and results reported in the Master's degree thesis in
accordance with the study plan for the Master's degree program in Logistics at
Molde University College.

1. The student will complete the work assigned for the Master's degree thesis in cooperation with the
company/institution (Optional): Rainpower Norge AS.................................

The title of the thesis is: Small buyer perspective on dependence in buy-supplier relationships and
purchasing strategy: a case study

2. The student has copyrights to the thesis. Those copies of the thesis submitted for evaluation
along with descriptions and models, such as computer software that is included as part of or as an
attachment to the thesis, belongs to Molde University College. The thesis and its attachments can be
used by the College for teaching and research purposes without charge. The thesis and its
attachments must not be used for other purposes.

3. The student has the right to publish the thesis, or parts of it, as an independent study or as part of
a larger work, or in popularized form in any publication.

4. The company/institution has the right to receive a copy of the thesis with attachments, and the
College's evaluation of it. The company/institution will have three (3) months from the time the thesis
is submitted to the College for censing to determine whether a patent is possible and to apply for a
patent for all or part of the results in the thesis. The specifications and results in the thesis can be
used by the company/institution in its own activities.

5. An additional confidentiality agreement may be entered into between the parties, if the
company/institution sees this as necessary.

6. Each part of the agreement should have one copy of the agreement. The final signature should be
from the Program Coordinator/Dean validating the agreement.

Place................................. Molde
Student(s)................................. Xiaolei Han
Company/Institution................... John K. Skagestad
Faculty Advisor.......................... Berit Irene Helgheim
Program Coordinator /Dean............. Veik Halvman

Date of final signature........... 27/5 -2013
SUPPLEMENTARY AGREEMENT/CONFIDENTIALITY AGREEMENT
(Supplement to Point 5 of the Standard Agreement)

This agreement is between

Xiaolei Han..............................................................(Student(s)).

Berit Irene Helgheim....................................(Faculty Advisor at Molde University College),

Rainpower Norge AS..................................................(Company/Institution),

and Molde University College/MSc logistics Program Coordinator. This is a supplement to the Standard Agreement, which defines the use of specifications and results reported in a Master's degree thesis in accordance with the study plan for the Master's degree program in Logistics at Molde University College.

1. As stated in Point 5 of the Standard Agreement the parties named above agree to limit access to the Master's degree thesis for 5 Year(s) from the date of this agreement. The limit should be 1 to 5 years, for longer confidentiality periods, contact the program coordinator for a special agreement.

2. The reason for keeping the thesis results confidential is so that the company/institution can avoid giving away information that would give others a competitive advantage.

3. The thesis must be submitted to Molde University College. It will be kept in a secure room in the main archive at the College during the period agreed upon. The thesis can be borrowed during this period if a written request is submitted and the company/institution gives permission. Academic staff members can access the thesis after signing a declaration of secrecy. After the period of confidentiality is ended the thesis will be placed in the library for general use.

4. Four copies of this agreement must be signed so that each party will have a copy. The agreement is valid when it has been approved and signed by the program coordinator or Dean at Molde University College.

5. The confidentiality agreement does not exclude members of the academic staff from being present at the final oral presentation of the thesis.

Place: Molde 23.5.2013
Date of last signature: 27.05.2013

Xiaolei Han
Student(s)

Berit Irene Helgheim
Faculty Advisor

Rainpower Norge AS
Company/Institution

Agreement approved by:

Program Coordinator/Dean